



TRANSFORM > PERFORM

RECYCLE
your IT assets
responsibly
with **stone**



Stone IT Asset Disposal

Built on our core value of sustainability, Stone IT Asset Disposal (ITAD) can assist your organisation by responsibly and securely disposing of your end-of-life equipment whilst enhancing your green credentials. Carried out at our award-winning recycling facility at our Staffordshire HQ, our ITAD service is simple, secure and effective.

Our accreditations

Our recycling facility is fully accredited by the Environmental Agency and awarded a Distinction from ADISA, as well as industry leading certifications from Cyber Essentials, ISO 27001, DIPCOG and more. Our accreditations display our recognition as a responsible ITAD provider that you can trust.





Our 360° approach to sustainable IT

Managing lifecycles across your entire IT infrastructure can be a challenge. Technology moves at such a fast pace, that as your estate evolves, it's easy to quickly accumulate a mass of obsolete kit that needs to be disposed of responsibly.

Our planet is in the midst of an environmental crisis. Organisations across all sectors are facing demands to actively adopt greener processes and ensure sustainability is at the heart of their operations to contribute towards fight against climate change.

Our sustainable 360° approach can simplify IT lifecycle management and provide cost benefits for our customers, whilst helping to off-set the environmental impacts of the technology industry. We have heavily invested in our award-winning IT Asset Disposal and continue to do so. Not only to be a true circular IT provider, but also as a leading ambassador for a greener environment.

Supporting our customers and protecting the climate right the way through the IT lifecycle, we configure, supply, recycle and refurbish a comprehensive range of equipment, including laptops, desktops, iPads, tablets, smart phones, servers and more.



No third-party involvement

We are straightforward to deal with and make ITAD completely risk and hassle free. Everything is handled inhouse with no third-party involvement..

No third parties mean we can provide a completely traceable and secure service. Data-bearing equipment is kept safe and 100% of any residual value is transferred back to our customers instead of to an out-sourced ITAD provider. We offer fair market value cash rebates on qualifying kit, for you to put back into your budget, or use as funds to offset the cost of new investments.

With Stone's inhouse ITAD capability, you benefit from:

- > Our own GPS tracked vans, fitted with CCTV cameras and load weighting systems
- > Security-cleared drivers and technicians employed by Stone who handle equipment with care
- > A dedicated recycling team that manage everything from site surveys to organising collections
- > An inhouse fully accredited recycling facility and data-erasure centre
- > Complete traceability and reporting throughout the entire process

And as the process is entirely managed by Stone, we can guarantee everything is carried out in compliance with WEEE (Waste Electrical and Electronic Equipment) and GDPR regulations.





Refurbished Solutions

At Stone, nothing goes to waste. With our commitment to zero waste to landfill, if we can extend the life of assets and reduce the carbon footprint for our customers, we will. As part of our circular IT approach, our expert technicians give kit that's no longer used a new lease of life and deliver the savings to you.

Providing a sustainable, low-cost alternative to IT procurement, from Stone Approved to Encore PC, our range of professionally refurbished devices bring the very best second user hardware from the world's leading technology vendors including HP, Lenovo, Dynabook, Apple and more.



Professionally Refurbished

As a Microsoft Registered Refurbisher, we're able to fully license our computers and supply our machines with a Genuine Certificate of Authenticity.



Thorough Process

All end of life hardware goes through a thorough process to ensure it's prepared for its second life. As a Blancco Gold Partner, we ensure all data from previous ownership is fully wiped and then undergoes rigorous safety and functionality testing.



Warranty

And for peace of mind that your second life device is future proofed, all refurbished devices supplied by Stone include a range of warranty and upgrade options.



Stone Approved

Our dedicated Stone Approved portal is the place to access our high-quality refurbished PCs. To ensure you get the power and performance you're looking for, our Stone Approved devices are eligible for a range of memory and SSD upgrades. And for added peace of mind that your kit is protected for the future, every Stone Approve device comes with a 2 year no-quibble warranty as standard.

You can browse the whole range at www.stoneapproved.co.uk



Encore PC

Encore PC is the home of refurbished devices, offering real-time pricing and stock levels on affordable second-user devices, including desktops, tablets and smartphones. Our Encore PC platform hosts a range of expertly refurbished hardware from the biggest brands including of Lenovo, Acer, HP and Apple, as well as our own Stone devices.

To find out what else Encore has to offer you, visit www.encore-pc.co.uk



Recycling Guarantees

Protecting your data has never been more important, so when choosing an ITAD partner, you'll need a trustworthy vendor to take away not only your surplus data-bearing equipment, but the stress and concern of whether your data has been securely erased.

We can guarantee your end-of-life IT assets are recycled securely, to protect you from data breaches and the financial penalties they can incur. We ensure your data is erased to the same prestigious standards as the MOD, so we can provide you with peace of mind that your valuable information stays yours.



1 FREE COLLECTIONS

If you have 25 qualifying items or more, we will collect your devices free of charge.

8 SECURE, TRACKED VEHICLES

100% of Stone employees are DBS checked. Our solid-sided, GPS tracked and security camera enabled vehicles are vetted and approved as secure by the MOD.



2 SECURE DATA ERASURE

As one of an elite number of UK Gold Blancco partners, we're able to overwrite all data bearing assets using Blancco's industry leading software to Government approved CESG standards. This ensures that we dispose of data correctly in accordance with GDPR regulations.

3 COMPLETE TRACEABILITY

We provide you with a full audit report and certificate of disposal, to ensure complete traceability.

4 POTENTIAL REBATES

We can help you realise any residual value in any kit we take back, offering you fair market rebates on qualifying equipment.

5 ZERO LANDFILL

We're committed to ensuring all of our operations contribute to a better environment, so we ensure nothing is wasted with our commitment to zero landfill.

6 ASSET MANAGEMENT REPORTS

We guarantee 100% accountability for all assets, and can provide accurate and timely Asset Management Reports, so you can demonstrate full compliance with GDPR.

7 FULL ACCREDITATION

Our facility is fully accredited with certifications including ISO 27001: Information Security Management, ADISA Distinction with Honours, DIPCOG and Cyber Essentials.



We can also supply you with



DEVICES



AV & COLLABORATION



NETWORKING & INFRASTRUCTURE



SERVERS & STORAGE SOLUTIONS



SOFTWARE & LICENSING SOLUTIONS



MANAGED SERVICES & BREAK FIX OPTIONS



Our strategic partners include:



Testimonials

Orange Business Services

"I am very pleased we chose Stone as our recycling partner. The diligence and detail I've had from them regarding the administrative side of the operation has been spot on - I have a very clear view of the lifecycle of my estate and what, subsequently, needs refreshing. The data destruction side is a big bonus, I've got total peace of mind from the guarantees on data security that Stone have been able to provide.

"Stone's service and the commitment it shows to responsible recycling and re-use of every possible device is proof that experience, support and innovation is possible without the price tag."

David Kirkbride, Senior Engineer, Orange Business Services

Read the full story: www.stonegroup.co.uk/customer-story/orange-business-services-meet-their-requirements-with-free-secure-it-recycling/



University of Portsmouth

"We pride ourselves on our environmental sustainability goals and see the recycling of IT hardware as a key part to achieving this. Being able to offer this equipment to our staff and students through this simple portal is a natural step in supporting quality education throughout the university community. No one is really offering this service to their staff and students yet and we're happy to be able to demonstrate what can be achieved.

"We used to offer old equipment to staff on an adhoc basis, but it was tricky to manage and process payments. This portal really takes the headache out of it and makes it a more consistent, standard offering.

"Stone provides a secure service, and from speaking with them and seeing their recycling facilities, we're confident that our IT equipment is both securely transported and processed."

Robbie Walker, Security Architect, University of Portsmouth

Read the full story:

www.stonegroup.co.uk/customer-story/university-of-portsmouth-revises-it-recycling-policy/



Newman Catholic School

"I'm exceptionally grateful to Stone for everything they have done for us, especially donating those refurbished devices to help us get back on our feet as quickly as we could. It really was a very kind and generous thing they did for us and I can't thank them enough. They were also kind enough to send out power supplies for the laptops that had survived but had lost the power bricks.

"We've been working with Stone for about 6 years now and they always offer a very good service - this just tops that off nicely!"

Colin Devlin, Network and IT Manager, Newman Catholic School

Read the full story:

www.stonegroup.co.uk/customer-story/newman-catholic-school-defeat-disaster-with-donates-tech/



Bath College

"Stone now provide us with the total package and end to end solution for ICT in the college. From the supply of IT hardware right through to the environmentally responsible and sustainable disposal of our outdated equipment, the service we receive is incomparable.

"Having Stone as our IT asset disposal partner, as well as our IT hardware provider, has only helped strengthen the relationship. They do what we expect and provide a very efficient service which makes the deployment of new kit and the disposal of the old far easier and less time consuming. We've never looked back on our decision and are proud to have Stone as our vendor of choice for the total lifecycle management of our ICT."

Mark Besley, ICT Administrator, Bath College

Read the full story: www.stonegroup.co.uk/customer-story/old-pcs-come-in-handy-at-city-of-bath-college/



Case Study

Stone Recycling saves hire company thousands of pounds

Background

Nothgate plc operates across the UK, Ireland and Spain and is a specialist in hiring light commercial vehicles to businesses. It offers both a flexible and term basis allowing its 14,000 customers the opportunity to manage their vehicle fleet requirements without a long-term commitment.

The company has two head offices in Darlington as well as more than 100 additional sites which operate a fleet of over 100,000 modern vehicles. The company serves multiple sectors and it's a growing market and IT Service Desk Manager, Michael Grainger, has responsibility for them all.



Situation

In 2019, the company had a major IT upgrade and replaced all of its PCs and laptops with new equipment featuring a Windows 10 operating system. Michael was responsible for overseeing the safe disposal of the old equipment across the 80+ UK sites.

"We had worked with a company for several years who disposed of equipment as and when required," he said. "The company were not prepared to visit every site and wanted us to collate equipment at regional offices which would have involved a great deal of work for my team. In addition, there was a cost involved and when we discussed this major project with them, we faced a bill of tens of thousands of pounds"

Michael had to find a cheaper alternative, and luckily an introduction from Stone Group landed on his desk at exactly the right time. And so, he invited Stone and a competitor to do a competency test by collecting a small amount of equipment from the head office.



Stone were head and shoulders above the other company. They were easy to deal with and were really open and transparent – just very professional. They were more than happy to go to each and every one of our sites, regardless of how big or small the collection and offered the service totally free of charge. I had total confidence in their ability and awarded the contract to them without hesitation.

Michael Grainger, IT Service Desk Manager



Solution

We asked Michael to give us a list of all the sites and a contact name and number. The Stone team then simply got in touch with each branch to arrange the collection.

“The process could not have been any easier,” said Michael. “Everything went smoothly and there were no issues at all. It was all very straight forward and because of Stone’s recycling capabilities we didn’t even have to have to wipe anything. The machines were just unplugged and placed in the collection area.”

Stone boast an award winning, WEEE compliant IT Asset Disposal facility fully accredited by the Environmental agency and certified with distinction by ADISA. Stone’s list of accreditations ensure IT equipment is recycled securely and protected against data-breaches and the financial penalties that any such breaches could incur.

Data is erased using the same standards as those used by the Ministry of Defence with industry leading Blancco software, and the entire process meets GDPR regulations, offering clients total peace of mind

Additionally, Stone recognise the importance of providing a completely traceable and transparent service.

That’s why collections are made by Stone security cleared drivers in GPS-tracked Stone vehicles fitted with CCTV, and they provide full audit reports and certificates of disposal.

“I was really impressed with the administration side of the process too,” said Michael. “We were provided with receipts instantly and the notification of disposal soon followed. I had total confidence that our data was securely shredded and the paperwork always corresponded with the site collection.”

Sustainability is one of Stone’s core values, and they help to support other businesses who are working hard to boost their green credentials. Stone is committed to a Zero Landfill policy, which ensures nothing is wasted and their operations contribute to a greener climate.

With a major recycling project such as this, cost was always going to be an issue, however, Stone always aim to provide a Free of Charge service by requesting clients have 25 qualifying items per collection.

Over a period of around four months, Stone has collected approximately 750 laptops and PCs from Northgate branches across the UK. In addition, they have picked up thousands of ancillary products such as mice, keyboards and chargers.

Stone are now the official recycling partner of Northgate plc and Michael says he will be happy to use Stone for other services in the future.

He said: “I had not heard of Stone before this project, but now having worked with them we will be happy to consider them for any other IT project down the line.”



Stone recycling saved Northgate tens of thousands of pounds – I can confidently recommend them to anyone. Stone took what could have been a complex and GDPR minefield and made it simple. Now we’ve found Stone we would be happy to work with them on other projects in the future.



Michael Grainger,
IT Service Desk Manager

