

# Fair Market Values



In the instance of PC base units, notebook computers and TFT's, the specification of the device will be expected to commensurate with typical products of a similar iteration. Any shortcomings against the overall anticipated specification of a product will be reflected in the specific rebate grading applied.

Grading of A-D will be applied against each asset during processing (A being as new and D being poorest as not working). This will be applied as a percentage against the indicative fair market value to derive the rebate sum for a specific asset.

Any asset classified as Grade C unit will have 30% price deduction applied. Any Grade D units will be classed as non-working, therefore no Fair Market Value applied against those assets.

**Pricing stated is valid up to Monday 31<sup>st</sup> August – only collections that are completed during this time qualify.**

## DESKTOPS

MODEL	NEW REBATE
Quad Core - Grade B	£1.51
Core i3 1st Gen - B	£7.53
Core i3 2nd Gen - B	£10.04
Core i3 3rd Gen - B	£13.86
Core i3 4th Gen - B	£18.69
Core i3 6th Gen - B	£21.69
Core i5 1st Gen - B	£12.58
Core i5 2nd Gen - B	£16.48
Core i5 3rd Gen - B	£22.90
Core i5 4th Gen - B	£29.34
Core i5 5th Gen - B	£33.76
Core i5 6th Gen - B	£42.20
Core i7 1st Gen - B	£18.07
Core i7 2nd Gen - B	£21.30
Core i7 3rd Gen - B	£27.72
Core i7 4th Gen - B	£34.16
Core i7 5th Gen - B	£38.58

## NOTEBOOKS

MODEL	NEW REBATE
Quad Core - Grade B	£4.44
Core i3 1st Gen - B	£11.73
Core i3 2nd Gen - B	£14.57
Core i3 3rd Gen - B	£20.86
Core i3 4th Gen - B	£25.58
Core i3 5th Gen - B	£27.58
Core i3 6th Gen - B	£29.58
Core i5 1st Gen - B	£19.60
Core i5 2nd Gen - B	£24.43
Core i5 3rd Gen - B	£28.72
Core i5 4th Gen - B	£35.01
Core i5 5th Gen - B	£41.29
Core i5 6th Gen - B	£47.58
Core i7 1st Gen - B	£24.00
Core i7 2nd Gen - B	£27.14
Core i7 3rd Gen - B	£33.43
Core i7 4th Gen - B	£39.71
Core i7 5th Gen - B	£46.00
Core i7 6th Gen - B	£48.00

### Integrity

To qualify for rebates all items must be 100% complete. Where applicable this includes memory, hard drive and battery.

If an asset is not complete or classed as D grade a charge of £2.00 per asset will be applied – if the rebate value is in a negative value you will not be charged and classed as cost neutral.

### Etching

Assets that have been acid etched or engraved are acceptable for resale but the extent of the etching will have an impact on rebate values, often significant.

### COA

All computers require originally installed certificates of authenticity to be present as a minimum.

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# Fair Market Values

## Device Grading



### GRADE A

- **No broken or missing parts.**
- Might have **barely visible hairline scratches** on casing.
- **No chips, scuffs or pressure marks** on LCD or touchscreen.
- **No cracks** in the outer case, screen, keyboard and trackpad.
- **No scuffs/scratching** on the outer case.
- **No wear** to the keyboard or trackpad.
- **Includes** charger.
- Overall the unit is in **excellent** or a **very good cosmetic condition** and is **fully working**.

### GRADE B

- **No broken or missing parts.**
- May have **faint scratches** on the screen (not visible when turned on, **use not affected**).
- May have **light/faint scratches** on the outer case from a normal daily use.
- May have a **light/faint wear** to the keyboard or trackpad.
- Overall the unit is in **good cosmetic condition** and is **fully working**.

### GRADE C

- May have **cracks** in plastic.
- May have **major scratching/scuffs**.
- May have **cosmetic damage** to the outer casing.
- May have **cosmetic damage** to the screen bezel.
- May have **scratches** on the LCD.
- Overall the unit is in **well used** with **cosmetic damage** and is **fully working**.

### GRADE D

- The unit is **not functional**.
- The unit will **contain one or more of the faults** listed in Grade C.
- The unit is for **spares and repairs only**.
- The unit will **not include the HDD or memory**.
- The unit **doesn't turn** on the first try.
- The unit will or might have a **damage to the LCD**.

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# Fair Market Values

## Terms & Conditions



**1** All customers of Stone Computers Limited are eligible to receive a rebate or a revenue split percentage for the equipment that has been processed through Stone's recycling division, ITAD.

**2** **List of eligible equipment for Rebate or Revenue Split Percentage programme is as follows:**

- |                                      |  |
|--------------------------------------|--|
| a) Desktops                          | (Set Rebate and Revenue Split - min Dual Core Processor) |
| b) Laptops                           | (Set Rebate and Revenue Split - min Dual Core Processor) |
| c) Monitors                          | (Minimum Screen Size = 17" inches)                       |
| d) Servers                           | (Revenue Split only)                                     |
| e) Networking Switches               | (Revenue Split only)                                     |
| f) Mobile Phones (including Tablets) | (Revenue Split only)                                     |

**3** **All rebates and revenue percentages are calculated and offered based on the following criteria:**

- |                                      |  |
|--------------------------------------|--|
| a) Desktops                          | (Make, Model & Processor Speed and Generation) |
| b) Laptops                           | (Make, Model & Processor Speed and Generation) |
| c) Monitors                          | (Screen Size)                                  |
| d) Servers                           | (Price on Agreement - Current Market Value)    |
| e) Networking Switches               | (Price on Agreement - Current Market Value)    |
| f) Mobile Phones (including Tablets) | (Price on Agreement - Current Market Value)    |

**4** To be eligible for a full Rebate or Revenue Split Percentage programme, the equipment needs to meet Stone's grading requirements. If an item doesn't meet the below criteria Stone Computers will offer a lower or no rebate due to item being classed as damaged or incomplete.

a) All assets need to be in Grade B Working Condition.

### GRADE B

- **No broken or missing parts.**
- May have **faint scratches** on the screen (not visible when turned on, **use not affected**).
- May have **light/faint scratches** on the outer case from a normal daily use.
- May have a **light/faint wear** to the keyboard or trackpad.
- Overall the unit is in **good cosmetic condition** and is **fully working**.

b) Etching - Assets that have been acid etched or engraved are acceptable for resale, but the extent of the etching will have a variable impact on rebate values, often significant.

c) All computers require originally installed Certificates of Authenticity (COA) to be present and Window XP COA as a minimum.

**5** All **Current Market Value** rebates are only valid for 30 Days from the point of quotation (excluding all Mobile Phones and Apple products).

**6** All Apple product quotes are only valid for 14 days from the date of quotation.

**7** All rebates and revenue percentages are paid once the processing of the equipment is completed (30 Day SLA).

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